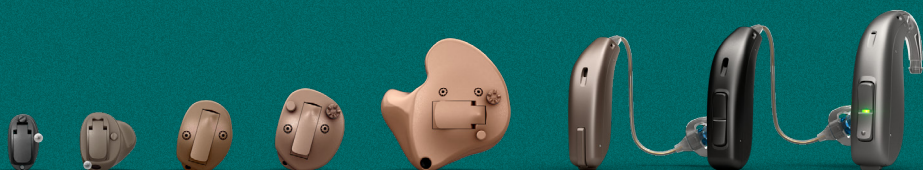


Programme



Latin America Seminar
4 to 8 September 2018

oticon
PEOPLE FIRST



| Hotel

Hotel Novit

Av. Insurgentes Sur #635 Col.Nápoles
México D.F. C.P. 03810

 +52 5448 0490

 www.hotelnovit.com

| Tuesday 4 September

Arrivals during the Day

- | | |
|-------|--|
| 19.00 | Meeting in the Hotel Lobby for a Drink |
| 19.45 | Walk to the Restaurant |
| 20.00 | Dinner at Restaurant Food Trade Center |

| Wednesday 5 September

Meeting Room: Tulum - Tajin

- | | |
|-------|--|
| 09.00 | Welcome
<i>Søren Boelsmand</i> |
| 09.45 | Welcome to Mexico
<i>Miguel Del Rello</i> |
| 10.00 | Opn Evidence
<i>Carsten Ahlbom</i> |
| 10.45 | Break |
| 11.15 | Oticon Siya
<i>Linda Florian, Søren Boelsmand</i> |
| 12.00 | Velox Customs Range
<i>Carsten Ahlbom</i> |
| 12.30 | Lunch |
| 13.30 | Opn and Siya Benefits
<i>Linda Florian, Carsten Ahlbom, Søren Boelsmand</i> |
| 14.30 | Acoustics
<i>Carsten Ahlbom</i> |
| 15.30 | Break |
| 15.45 | Acoustics — continued
<i>Carsten Ahlbom</i> |
| 16.30 | Finish |
| 19.30 | Meeting in the Hotel Lobby |
| 20.00 | Dinner at Restaurant Loma Linda |

| Thursday 6 September

Meeting Room: Tulum - Tajin

- | | |
|-------|---|
| 09.00 | Sales Workshop - with cases
<i>Linda Florian, Carsten Ahlbom, Søren Boelsmand</i> |
| 10.45 | Break |
| 11.15 | Connectivity
<i>Linda Florian</i> |
| 12.00 | Q&A Session
<i>Linda Florian, Carsten Ahlbom, Søren Boelsmand</i> |
| 13.00 | Lunch |
| 14.00 | Departure from Hotel Novit
City Tour of Mexico D. F.
Dinner at Restaurant Terraza Cha |



Friday 7 September

- 08.45 Meeting in the Hotel Lobby and Walk to the RDR Premises
- 09.00 Arrival to the RDR Headquarters
- 09.10 Welcome to RDR
Sergio Del Rello, Miguel Del Rello
- 09.30 Guided Tour around the Building
- 10.15 Knowledge Sharing and Case Stories
 - Oto (Honduras) - Ileana Zelaya
- 10.45 Break
- 11.15 Knowledge Sharing and Case Stories — continued
 - Insurance (Bolivia) - Raul Ballon
 - Closing Techniques (Dominican Republic) - Carlos Torres
- 12.30 Walk to the Restaurant
- 12.45 Lunch
- 13.45 Walk to RDR Headquarters
- 14.00 2018 Webinars
Linda Florian
- 14.15 Update
 - Fitness App
 - Rechargeability
 - RemoteCare*Carsten Ahlbom*
- 15.15 Wrap Up and Conclusions
Søren Boelsmand
- 16.00 Thank You and Goodbye
- 19.30 Meeting in the Hotel Lobby
- 20.00 Dinner at Restaurant La No 21

Saturday 8 September

Departures

People You Will Meet



Søren Boelsmand
Area Sales Manager



Linda Florian
Audiological Trainer



Carsten Ahlbom
Senior International Trainer



Inge Machholdt-Jensen
Export Coordinator

